

Armin Falk



Academic career

1998 - 2003	Assistant Professor, Institute for Empirical Research in Economics, University of Zürich, Switzerland
1999	PhD in Economics (summa cum laude), University of Zürich, Switzerland
2003	Habilitation, University of Zürich, Venia legendi in Economics, Switzerland
2003 - 2005	Lecturer, Central European University, Budapest, Hungary
2003 - 2007	Research Director, Institute for the Study of Labor (IZA), Bonn
2013	Visiting Faculty, fall term 2013, Harvard University, Cambridge, MA, USA
2018 - 2019	Visiting Scholar, fall term 2018 and 2019, Nuffield College, Oxford, England, UK
Since 1999	Research Fellow, Labour Economics Programme, Centre for Economic Policy Research (CEPR), London, England, UK
Since 2000	Fellow, Institute for Economic Research (CESifo), Munich
Since 2003	Professor of Economics, University of Bonn
Since 2004	Director, Bonn Laboratory for Experimental Economic, Bonn
Since 2006	Research Professor, German Institute for Economic Research (DIW), Berlin
Since 2007	Fellow and Program Director, Institute for the Study of Labor (IZA), Bonn
Since 2009	External Scientific Member, Max Planck Institute for Research on Collective Goods, Bonn
Since 2013	IP Leader, Institute for New Economic Thinking (INET), New York, USA
Since 2016	Director, Behavior and Inequality Research Institute (briq), Bonn

Honours

1999	Winner of the “Prize of the Institute for Empirical Research in Economics for the Best Publication of an Economist of Age Below 35”
2002	Best lecturer of the economics department at the students’ election of the “Faculty’s Professor of the Year 2002“
2004	Winner of the “CESifo Prize in Public Economics”: Distinguished CESifo Affiliate for the scientific originality, policy relevance and quality of the paper
2006	“John T. Dunlop Outstanding Scholar Award” of the Labor and Employment Relations Association
2008	Gossen Award of the Verein für Socialpolitik
2008	European Research Council (ERC) Starting Independent Researcher Grant
2009	Gottfried-Wilhelm Leibniz Award of the German Research Foundation (DFG)
2011	Yrjö Jahnsson Award in Economics of the Yrjö Jahnsson Foundation and the European Economic Association
2011	Award of the Berlin-Brandenburgische Akademie der Wissenschaften (Berlin-Brandenburg Academy of Sciences and Humanities) founded by the Commerzbank Foundation
2013	SOEP Prize for the Best Scientific Publication (with Anke Becker, Thomas Deckers, Thomas Dohmen and Fabian Kosse)
2014	“Impulsrede zur Sozialen Marktwirtschaft”, Prize of the “Wirtschaftspolitische Club Deutschland e.V.”
2015	European Research Council (ERC) Advanced Grant, five-year grant
2018	Felix Büchel Award, DIW

Research Projects and Activities

European Research Council (ERC) Starting Independent Researcher Grant

2009 - 2013

European Research Council (ERC) Advanced Grant, five-year grant

2015-2020

DFG Collaborative Research Center SFB/TR 224 “Economic Perspectives on Societal Challenges: Equality of Opportunity, Market Regulation, and Financial Stability”,

Project leader of the project “Origin, malleability and consequences of risk, time and social preferences”

Research profile

Falk works on understanding, determinants, and consequences of economic preferences such as time, risk, and social preferences. He uses globally representative data from 76 countries and compassing about 80,000 observations. His research documents cultural and historical roots of preferences and also shows how preferences affect economic and social outcomes worldwide. In related research, Falk studies the developmental pattern of human personality and preferences at the individual level. Here, he uses data from the “Bonn Intervention Panel”. This panel includes observations from children starting at age 8 and their families and combines detailed household information with a randomly assigned mentoring program. Finally, Falk continues his work on understanding malleability of moral behavior, including determinants such as self-image, status differences, personality, and institutions.

Supervised theses

Diplom theses currently: 60

PhD theses currently: 10

Selected publications

[1] Steffen Altmann, Armin Falk, Andreas Grunewald, and David Huffman. Contractual incompleteness, unemployment, and labour market segmentation. *Rev. Econ. Stud.*, 81(1):30–56, 2014.

[2] Armin Falk and Nora Szech. Morals and markets. *Science (80-.)*, 340(6133):707–711, 2013.

- [3] Johannes Abeler, Armin Falk, Lorenz Goette, and David Huffman. Reference points and effort provision. *Am. Econ. Rev.*, 101(2):470–492, 2011.
- [4] Thomas Dohmen and Armin Falk. Performance pay and multidimensional sorting: Productivity, preferences, and gender. *Am. Econ. Rev.*, 101(2):556–590, 2011.
- [5] Thomas Dohmen, Armin Falk, David Huffman, and Uwe Sunde. Are risk aversion and impatience related to cognitive ability? *Am. Econ. Rev.*, 100(3):1238–1260, 2010.
- [6] T Dohmen, C E Elger, A Falk, K Fliessbach, U Sunde, P Trautner, and B Weber. Social comparison affects reward-related brain activity in the human ventral striatum. *Science*, 318(5854):1305–8, 2007.
- [7] Armin Falk. Gift exchange in the field. *Econometrica*, 75(5):1501–1511, 2007.
- [8] Armin Falk, Ernst Fehr, and Christian Zehnder. Fairness perceptions and reservation wages - the behavioral effects of minimum wage laws. *Q. J. Econ.*, 121(4):1347–1381, 2006.
- [9] Armin Falk and Michael Kosfeld. The hidden costs of control. *Am. Econ. Rev.*, 96(5):1611–1630, 2006.
- [10] Armin Falk, Ernst Fehr, and Urs Fischbacher. Driving forces behind informal sanctions. *Econometrica*, 73(6):2017–2030, 2005.